

# Do you have the cultural skills to do business with Asia?

Asialink Business has developed highly-interactive comprehensive online courses for individuals and organisations looking to build practical business knowledge and skills to achieve results in and with Asia.

Our innovative online courses feature adaptive, scenario-based modules that allow you to tailor your learning journey to fit your lifestyle and work commitments.

Enterprise packages are available for organisations looking to build Asia business skills quickly and at scale.

# Courses

**Cultural Intelligence 1** - Develop your cultural awareness and gain confidence when working with Asian partners and stakeholders.

**Cultural Intelligence 2** - Learn how to develop and implement deeper practical strategies for working with Asian cultures.

**Cultural Intelligence: China Lens** - Understand the importance of Chinese culture in a business context and how to effectively work with Chinese colleagues and partners.

Visit asialinkbusiness.com.au/training-programs/online-courses to enrol

### Cultural Intelligence 1: Practical Skills



O INDIA: LIMITED TIME What Else Could You Do to Get the Team Engaged?

Share information about yourself and your organisation , and be willing to invest in relationships.

Jse emails/phone calls etc. before (and after) the visit to build relationships.

#### Australian Government Department of Industry, Innovation and Science



Cultural Intelligence 1: Introduction

knowledge and attitudes

Cultural understanding
Skills in negotiating across cultures
Understanding of regulations or market trends

Asian countrie

Includes:

**O** WHAT IS CULTURAL INTELLIGENCE?

Essential to the success of Australian husinesses

Mix of individual and organisational qualities, skills,

Understand local cultures, histories and business practices to navigate these environments more skilfully and achieve business outcomes.

What is Asia Capability?

# Cost:

\$250 per course (excluding GST)

Discounted enterprise packages:

contact@asialinkbusiness.com.au

## Argonaut™

Courses utilise Argonaut, a practical online tool enabling users to identify key areas of cultural difference between themselves and target markets.





Asialink Business is supported by the Commonwealth Government Department of Industry, Innovation and Science, The University of Melbourne and The Myer Foundation.